



**Allstate**<sup>®</sup>  
You're in good hands.

## **WANTED: Licensed Sales Representative**

### **Position Detail:**

We are an Exclusive Allstate insurance agency located in Griffith, IN. We need another top producer to join our team. We are seeking a highly professional and experienced licensed property insurance salesperson.

However, if you are a hard-working, upbeat, enthusiastic, and outgoing person with a people-oriented personality, we want you! We need a person that possesses a strong desire to sell P&C insurance products we will train you to and assist in getting your license to sell insurance.

You will have day to day contact with prospects, customers, and insurance intermediaries both on the phone and in person. A pleasant phone voice is a must-have. If you have the desire to win and be rewarded very well for your efforts with a base salary and commission plan, plus a generous PTO package this is the career you may be looking for.

### **Daily Responsibilities:**

- Selling auto, home, boat, motorcycle and other more...via leads, telemarketing, walk-ins, etc. (90% of the work is over the phone)
- Calling sales leads
- Provide timely follow-up on sales leads
- Maintain and update office admin tools
- Help maintain our dynamic and team work environment

### **Ideal Candidate:**

Ideal candidate would have recent work experience in selling different lines of insurance with a proven track record of meeting and/or exceeding goals.

- P & C license (Property and Casualty)
- 2+ years of successful P&C sales experience and/or a stable employment history
- Life licensed
- Possess a college-level Associates Degree or some college-level courses
- Must be able to navigate many computer programs
- Bi-lingual in Spanish

### **Minimum Requirements:**

- High school diploma
- Proficiency in Microsoft Office applications (Excel, Word) and have the ability to learn other technology quickly

**Please reply confidentially to me and talk further about this great career opportunity.**

**Please email or fax your resume to [nickadams@allstate.com](mailto:nickadams@allstate.com) or fax (219)924-4242.**

**Only candidates will be called if deemed to meet the minimum qualifications.**